

Alaska School Nutrition Association

Income Statement

July 2022 - June 2023

	TOTAL		
	JUL 2022 - JUN 2023	JUL 2021 - JUN 2022 (PY YTD)	% OF REVENUE
Revenue			
4010-00 Sales	0.00		0.00 %
4010-10 Conference Sales			
4010-11 Conference Sales, Admission	11,764.09		16.52 %
4010-12 Conference Sales, Expo	45,125.00	3,045.00	63.35 %
4010-13 Conference Sales, Advertising	1,800.00		2.53 %
4010-14 Conference Sales, Sponsorship	3,500.00		4.91 %
4010-15 Conference Sales, Auction	1,300.00		1.83 %
4010-16 Conference Sales, Banquet	1,675.00		2.35 %
4010-17 Federal Grants	4,308.40		6.05 %
Total 4010-10 Conference Sales	69,472.49	3,045.00	97.53 %
4010-80 Stripe Payments, Unclassified	147.20		0.21 %
Total 4010-00 Sales	69,619.69	3,045.00	97.74 %
4020-00 School Nutrition Association Revenue			
4020-01 SNA State Membership Dues	720.00	1,110.00	1.01 %
Total 4020-00 School Nutrition Association Revenue	720.00	1,110.00	1.01 %
4040-00 Billable Expenditure Revenue	866.88		1.22 %
4800-00 Finance Activities Revenue			
4800-01 Interest on Bank Account	23.91	1.53	0.03 %
Total 4800-00 Finance Activities Revenue	23.91	1.53	0.03 %
4920-00 QuickBooks Payments Sales	0.00		0.00 %
Total Revenue	\$71,230.48	\$4,156.53	100.00 %
Cost of Goods Sold			
5110-00 Conference Expense			
5110-10 Supplies	1,293.06		1.82 %
5110-20 Facility Rental	10,704.00		15.03 %
5110-30 Catering	7,124.25		10.00 %
5110-40 Conference Expense, Printing	937.51		1.32 %
5110-50 Speaking Fee	4,835.28	6,500.00	6.79 %
5110-51 Gifts for Presenters	202.64		0.28 %
5110-60 Transportation	959.46		1.35 %
Total 5110-00 Conference Expense	26,056.20	6,500.00	36.58 %
Total Cost of Goods Sold	\$26,056.20	\$6,500.00	36.58 %
GROSS PROFIT	\$45,174.28	\$ (2,343.47)	63.42 %
Expenditures			
5100-00 Office Supplies	662.24	348.18	0.93 %
5120-00 Advertising & Marketing	746.88	59.00	1.05 %
5130-00 Insurance	425.00	425.00	0.60 %

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5140-00 Information Technology Products and Services	2.21		0.00 %
5140-10 Software Expense	590.00	540.00	0.83 %
5140-20 Web site and email expense	795.66	518.26	1.12 %
5140-30 Communication	299.80		0.42 %
Total 5140-00 Information Technology Products and Services	1,687.67	1,058.26	2.37 %
5150-00 Postage, Shipping, and Freight	27.30	305.65	0.04 %
5320-00 Legal & Professional Services			
5320-01 Tax Preparation		12.99	
Total 5320-00 Legal & Professional Services		12.99	
5330-00 Rent & Lease	1,300.00	1,398.80	1.83 %
5400-00 Meals & Entertainment	1,481.74		2.08 %
5420-00 Virtual Conference and Training Registration and Fees		50.00	
5500-00 Travel			
5510-00 Travel, In-State			
5510-10 Travel, In-State, Transportation and Lodging	4,736.35	5,965.23	6.65 %
5510-11 Travel, In-State, Conference and Meeting Facility Rental	2,606.00	1,220.00	3.66 %
5510-20 Travel, In-State, Meals	1,156.56	1,823.45	1.62 %
Total 5510-00 Travel, In-State	8,498.91	9,008.68	11.93 %
5520-00 Travel, ANC			
5520-10 Travel, ANC, Transportation and Lodging	5,164.58		7.25 %
5520-20 Travel, ANC, Meals	378.53		0.53 %
5520-30 Travel, ANC, Registration and Fees	909.00		1.28 %
Total 5520-00 Travel, ANC	6,452.11		9.06 %
5530-00 Travel, NLC			
5530-10 Travel, NLC, Transportation and Lodging	1,877.02	3,079.60	2.64 %
5530-20 Travel, NLC, Meals	163.31	120.68	0.23 %
5530-30 Travel, NLC, Registration and Fees	499.00	850.00	0.70 %
Total 5530-00 Travel, NLC	2,539.33	4,050.28	3.56 %
5531-00 Travel, FLP			
5531-10 Travel, FLP, Transportation & Lodging	2,295.58	1,391.98	3.22 %
5531-20 Travel, FLP, Meals	187.98	0.00	0.26 %
5531-30 Travel, FLP, Registration & Fees	575.00	500.00	0.81 %
Total 5531-00 Travel, FLP	3,058.56	1,891.98	4.29 %
5540-00 Travel, LAC			
5540-10 Travel, LAC, Transportation and Lodging		5,866.29	
5540-20 Travel, LAC, Meals		220.49	
5540-30 Travel, LAC, Registration and Fees		1,620.00	
Total 5540-00 Travel, LAC		7,706.78	
Total 5500-00 Travel	20,548.91	22,657.72	28.85 %

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5600-00 Board Expenses			
5600-10 Board Expenses, Gifts	809.73	1,454.02	1.14 %
5600-20 Board Expenses, Morale		162.74	
Total 5600-00 Board Expenses	809.73	1,616.76	1.14 %
6100-00 Recognitions and Awards			
6100-01 Award Plaques	254.31	273.94	0.36 %
6100-10 ANC Award		4,476.13	
6100-20 High School Graduation Award	880.00	1,456.90	1.24 %
6100-29 Tax Offset - HSGA	120.00		0.17 %
6100-30 Arctic School Food Service Innovation Competition	3,342.68		4.69 %
6100-39 Tax Offset - ASFSIC	942.64		1.32 %
Total 6100-00 Recognitions and Awards	5,539.63	6,206.97	7.78 %
6700-00 Taxes & Licenses	4.99		0.01 %
6710-00 Government Agency Fees	25.00	100.00	0.04 %
6800-20 QuickBooks Payments Fees	1,532.55	166.95	2.15 %
6900-00 Other Business Expenses	151.00		0.21 %
6990-00 Uncategorized Expense		(405.30)	
Total Expenditures	\$34,942.64	\$34,000.98	49.06 %
NET OPERATING REVENUE	\$10,231.64	\$ (36,344.45)	14.36 %
Other Expenditures			
6910-00 Reconciliation Discrepancies		6,028.00	
6970-00 Accidental Purchases	0.00		0.00 %
Total Other Expenditures	\$0.00	\$6,028.00	0.00 %
NET OTHER REVENUE	\$0.00	\$ (6,028.00)	0.00 %
NET REVENUE	\$10,231.64	\$ (42,372.45)	14.36 %